

20° N 87° W

UNICO

Riviera Maya

Wedding Sales Guide U.S.

A MEMBER OF



THE LEADING HOTELS
OF THE WORLD®

FOR MORE INFORMATION, CONTACT OUR WEDDING SALES COORDINATOR:

EMAIL: WEDDINGS@UNICOHOTELRM.COM

CALL: +1.305.444.5896

VISIT: UNICO2087WEDDINGS.COM

2022-2023

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Experiential Wedding

PACKAGES



Compliments of UNICO 20°87°

- Ceremony location
- 32 chocolate avant garde chairs
- One bouquet of roses and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- 1 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- UNICO 20°87° Honeymoon Experience

Price: Complimentary

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

Experiential Wedding

PACKAGES



The Riviera Maya Experience

While the picturesque beaches of Riviera Maya provide a dreamy backdrop for your day, this package takes care of the thoughtful details that truly make it your own – from your décor and wedding registry down to your wedding cake and bouquet.

- Ceremony location
- Ceremony decor inspiration options Terra or Soul Green
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Unpacking service for the couple, including preparation of wedding day attire (dress and suite pressing)
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- UNICO 20°87° Honeymoon Experience

Price: \$6,200 USD

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

Experiential Wedding

PACKAGES



The One-of-a-Kind Experience

Set against our beautiful tropical backdrop, this package expands upon the carefully curated Riviera Maya Experience with upgrades such as private dining for the couple, in-room hairstyle and makeup services, and personal valet concierge.

- Ceremony location
- Ceremony decor inspiration options Terra, Soul Green, or Elegant Chic
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- Choice of violin, guitar or saxophone soloist for ceremony
- 32 Branded Coconuts
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Printed menus and place cards for wedding reception for 32 guests***
- Unpacking service for the couple, including preparation of wedding day attire (dress and suite pressing)
- Personal valet concierge for one of the parties throughout the getting ready process
- In room Impacto hair style and basic makeup service for 1 person ****
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- UNICO 20°87° Honeymoon Experience
- Private dining experience for couple

Price: \$8,100 USD

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

***Menu selection and guest list should be provided to your Event Consultant 2 months prior to your arrival date. Each additional place card is \$1.00 USD per person and each additional menu is \$1.00 USD per person.

****Must be part of wedding couple.

Experiential Wedding

PACKAGES



The 20°87° Experience

The most personalized of the three, the 20°87° Experience elevates your day to a whole new level of luxury. Including additional touches such as a violinist, guitarist or saxophonist for your ceremony and an upgrade to a one-bedroom Estancia Suite, this package will make your day truly unforgettable.

- Ceremony location.
- Ceremony decor inspiration options Terra, Soul Green, Elegant Chic, or Bohemian
- Ceremony seating for 32 guests
- One bouquet and one matching boutonniere OR two bouquets OR two boutonnieres*
- Non-denominational minister to perform symbolic or vow renewal ceremony**
- Audio system for ceremony
- Choice of violin, guitar or saxophone soloist for ceremony
- 32 Branded Coconuts
- 2 tier wedding cake for 32 guests
- Sparkling wine toast for 32 guests after ceremony
- Printed menus and place cards for wedding reception for 32 guests***
- In room catering for 6 guests while getting ready
- 1 Moët Chandon Bottle for the Couple
- 2 Branded White Bathrobs for the Couple
- Esencia Hair & Makeup Wedding Package for 1 person in the getting ready room****
- Welcome bag delivery free of charge included for 15 rooms
- Event Consultant and Onsite Wedding Coordinator
- Honeymoon wishes wedding website and registry
- UNICO 20°87° Honeymoon Experience
- Private dining experience for couple
- Upgrade for wedding couple to a suite*****

Price: \$8,900 USD

*Two bouquets or two boutonnieres option available for same sex weddings.

**Additional cost applies for civil ceremonies.

***Menu selection and guest list should be provided to your Event Consultant 2 months prior to your arrival date. Each additional place card is \$1.00 USD per person and each additional menu is \$1.00 USD per person.

****Esencia Hair & Makeup Wedding Package includes: Bridal make up, image consulting, and bridal hairstyle on your wedding day (airbrush foundation application, eyelashes, complete professional make up, face absorbent paper, anti-humidity styling products). Flash retouching service after ceremony (includes retouching / refreshing on make up and hairstyle).

*****Requires a group contract and subject to availability.

CEREMONY

LOCATIONS



BEACH

Wedding ceremony capacity is up to 150 pax.



GAZEBO

Gazebo capacity is for 80 pax.

*Decor is not included with location. Couple must purchase an Experiential Wedding Package.

CEREMONY

DECOR

COMPLIMENTS OF UNICO 20° 87 Details

The following ceremony decor details are available when choosing the Compliments of UNICO 20° 87°.



Beach Complimentary Setup



Cake



Bouquet



Boutonniere

CEREMONY

DECOR

TERRA

The following ceremony decor option is available when purchasing The Riviera Maya Experience, The One-of-a-Kind Experience and The 20° 87° Experience packages.



Beach



Gazebo

CEREMONY

DECOR

TERRA Details



Ceremony structure detail



Ceremony structure flowers



Aisle decor



Chairs



Bouquet



Boutonniere

CEREMONY

DECOR

SOUL GREEN

The following ceremony decor option is available when purchasing The Riviera Maya Experience, The One-of-a-Kind Experience and The 20° 87° Experience packages.



Beach



Gazebo

CEREMONY

DECOR

SOUL GREEN Details



Ceremony structure detail



Ceremony structure flowers



Ceremony structure flowers



Aisle decor



Bouquet



Boutonniere

CEREMONY

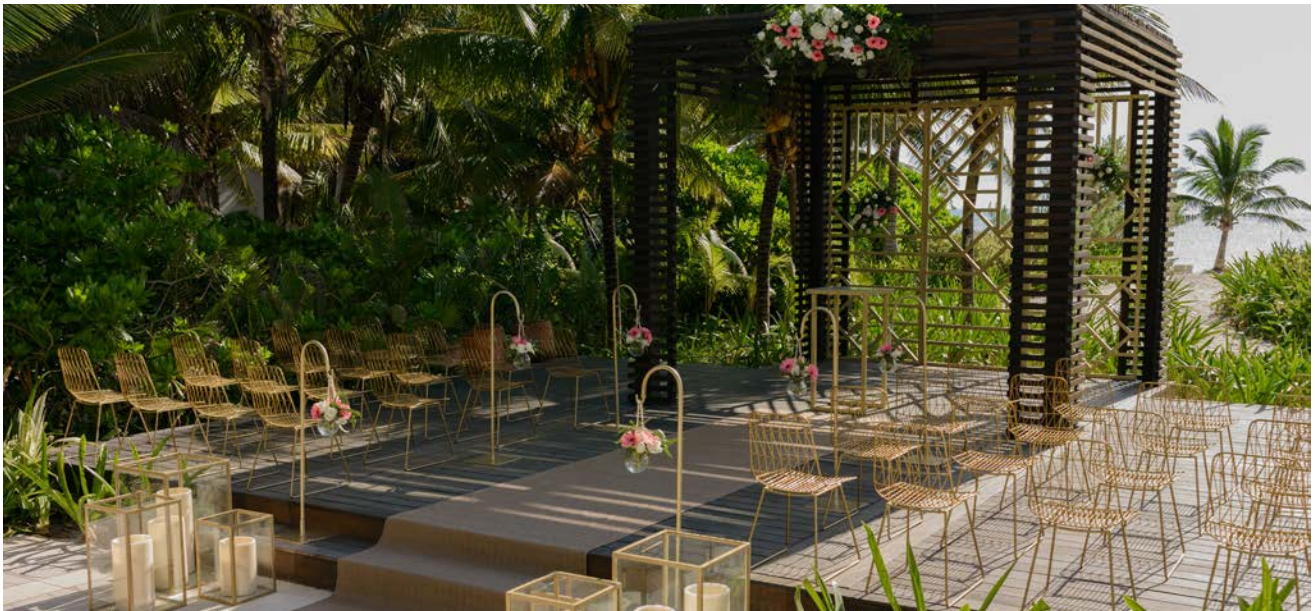
DECOR

ELEGANT CHIC

The following ceremony decor option is available when purchasing **The One-of-a-Kind Experience** or **The 20° 87° Experience** packages.



Beach



Gazebo

CEREMONY

DECOR

ELEGANT CHIC Details



Ceremony structure detail



Ceremony structure flowers



Ceremony structure flowers



Aisle decor



Aisle decor



Bouquet



Boutonniere

CEREMONY

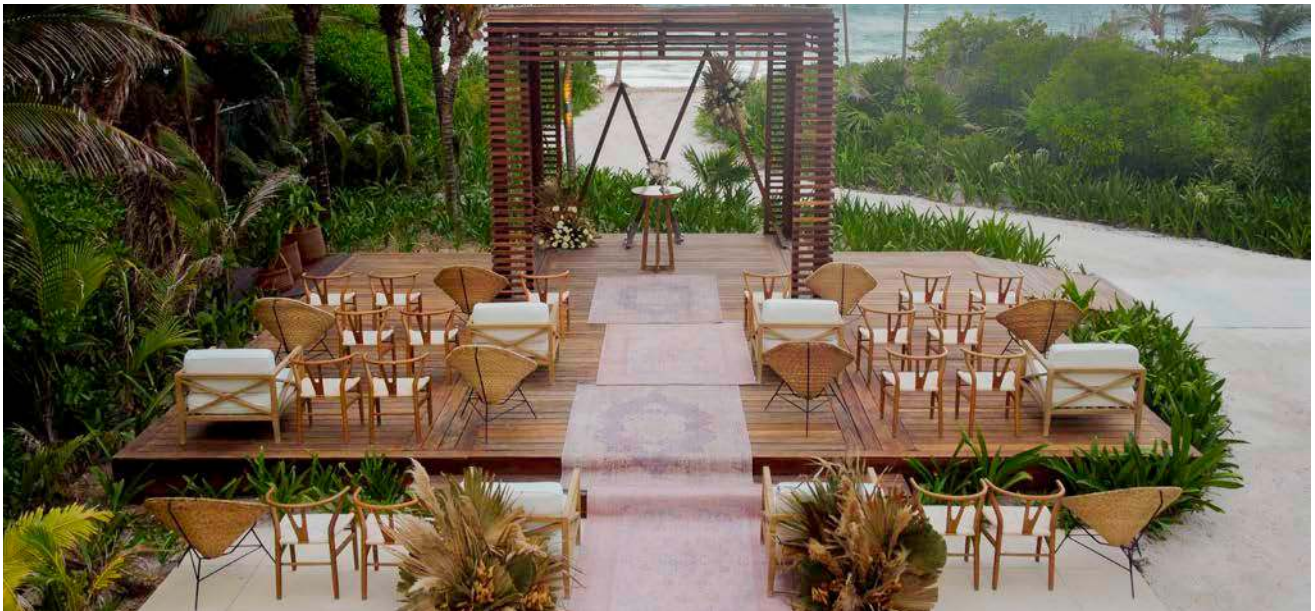
DECOR

BOHEMIAN

The following ceremony decor option is available when purchasing The 20° 87° Experience package.



Beach



Gazebo

CEREMONY

DECOR

BOHEMIAN Details



Ceremony structure detail



Ceremony structure flowers



Aisle decor



Chairs



Bouquet



Boutonniere

Private Function

LOCATIONS



MULTIPLE TERRACES



BALLROOM



BEACH

Beach function capacity is up to 150 pax. Cocktail capacity is up to 200 pax.
Additional set up surcharge applies for private functions and cocktail functions on the beach.

*Turtle nesting season is from May - December. All functions on the beach must end by 8:30 PM during this time.

Wedding Group

AMENITIES

Complimentary Nights – US:

- The couple will receive one (1) complimentary room night for every ten (10) room nights paid, up to a maximum of fourteen (14) Complimentary Nights.

Complimentary Passengers – CA:

- The couple will receive one (1) complimentary passenger for every ten (10) passengers paid. (The 11th passenger is free.)

Room Upgrades:

- The couple will receive 1 complimentary room upgrade to the next available room category up to the Alcoba Ocean Front room category when booking 25 rooms or 75+ room nights..**

Private Functions***

- 5 – 9 rooms or 15 – 29 room nights = One (1) cocktail reception for one (1) hour.
- 10 – 19 rooms or 30 – 59 room nights = One (1) private function for two (2) hours.
- 20 – 29 rooms or 60 – 89 room nights = One (1) cocktail reception for one (1) hour and One (1) private function for three (3) hours.
- 30 – 49 rooms or 90 – 149 room nights = Two (2) private functions for three (3) hours, must be held on different days.
- 50 – 89 rooms or 150 – 269 room nights = Two (2) private functions for four (4) hours, must be held on different days.
- 90+ rooms or 270+ room nights = Two (2) private functions for five (5) hours, must be held on different days.

*US: A surcharge of \$10 USD per person, per night will apply for complimentary stays for taxes and gratuities. Complimentary nights are awarded on room category booked up to Alcoba Ocean Front and double occupancy only. Complimentary nights will be refunded by the couple's booking source. A 3-night minimum stay is required per reservation in order to apply towards benefits. Benefits do not apply if couple's reservation is made through an online travel agency. CA: A surcharge of \$10 per passenger, per night will apply for complimentary stays for taxes and gratuities. Complimentary passengers are awarded on room category booked up to Alcoba Ocean Front and double occupancy only. Note: Complimentary passengers will be awarded by the couple's booking source. A 3-night stay is required per reservation in order to apply toward benefits.

**Subject to space and availability of the resort. If the couple has already booked a Alcoba Ocean Front room or higher, then they will have the option to pass the "upgrade" to a family member for the same number of nights booked. A 3-night minimum stay is required per reservation in order to apply towards benefits.

***Each room must stay a minimum of 3 nights to qualify towards the group benefits. Ceremony and private function locations are assigned based on group size and couple's request. Locations for ceremony and private functions are confirmed with Onsite Wedding Coordinator. Onsite Wedding Coordinator is assigned once wedding proposal is paid in full and couple is turned over to the hotel 30 days prior to ceremony date. Cocktail and reception must be held in the same location. If cocktail and reception are held in separate locations then additional fees will apply. Please consult your Wedding Planner for these costs.

In order for Wedding Group Amenities to apply, all reservations must be booked through the same source, Tour Operator and Travel Agency (if applicable) with or without a group contract. Couple's reservation must be part of the group booking for benefits to apply. **Guests that book outside of booking source will be charged \$25 per person per event.**

Wedding

INFORMATION

Destination Wedding Overview

- Last minute weddings: A \$1,000 USD fee will apply if ceremony is requested 30 days or less prior to the event date. Wedding will be turned over to the hotel for planning once contract and fee is received from the couple. Last minute ceremonies must be held in the Gazebo.
- Décor included in the Experiential Wedding Packages will be extended exclusively for the ceremony only.
- The cake cutting may be done at the cocktail or private function. The hotel must be notified of couple's choice.
- Depending on selection of requested flowers, additional costs may apply. Please note that our onsite flower selection highly depends on the time of year as well as our weekly floral imports. Certain flowers may not be available.
- If couple would like to have items delivered to guest rooms, a fee of \$4.50 USD per room per delivery will apply.

Private Functions

- A set up fee is incurred when a cocktail and/or private function is on the beach. For a cocktail hour, it is \$18 USD per person. For a private function, it is \$30 USD per person.
- Pool areas are not available for cocktail/private functions before 7:00 PM.
- All private functions that are hosted outdoors must be over by 10:30 PM.
- All private functions that are hosted in the ballroom can go until requested time with the purchase of additional hours.
- Private functions in ballrooms may be either plated or buffet. Private functions in outdoor locations must be buffet.
- Private functions with a minimum of 30 guests will include standard décor set up. Additional décor may be purchased through an in-house vendor. For details and pricing, please contact your Event Consultant.
- A \$1,500 USD fee is charged for each third party vendor. If the vendor provides multiple services, the \$1,500 USD fee will apply per service. This fee covers one (1) person for one (1) day. Additional persons that work for vendors, or access on additional days will be charged a day pass fee. If the vendor will eat at the event a day pass must be purchased. Please consult with your event consultant for a variety of in-house services prior to choosing a third party vendor and for the costs associated with third party entertainment services.
- A \$1,500 USD vendor supervision fee will be charged, and a \$500,000 USD insurance policy will be required, for any third party vendor needing to carry out audio visual work, bringing their own DJ equipment, or installing heavy duty materials (trussing structures, tents, hanging fabrics, etc.) at the Hotel.

Wedding

INFORMATION

Civil / Legal Ceremonies Requirements – Performed Monday–Saturday

- The couple is required to arrive at the resort 3 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Civil ceremonies can be performed Monday - Saturday.
- An Administrative / Government fee of \$1,200 USD will be applied to all civil ceremonies. This is in addition to the collection cost.
- Birth certificates (certified copy of each)
- Valid passports
- Original blood test (to determine Blood type, H.I.V. and S.T.D). Test must be taken at the resort and results are ready within 24 hours. Fee is included in the Administrative / Government fee. If test is positive, a special release must be signed by couple in order to proceed with the ceremony.
- Certified copy of former spouse's Death Certificate (if applicable)*
- If divorced, a certified copy of Divorce Decree is required. If divorced more than once, please bring each Divorce Decree. If divorced less than one year, mandatory pregnancy test will be required. Additional fee of \$15.00 USD approximately applies if a pregnancy test is required.
- Legal documentation of adoption or name change (if applicable)*
- Tourist ID (provided by customs upon your arrival at Cancun International Airport)
Please be sure to complete all information correctly on tourist ID, otherwise you may need to obtain a new Tourist ID at the airport.
- Name, age, nationality, home address, occupation, passport and tourist ID of 4 witnesses. Witnesses must arrive 2 business days (Monday - Friday) prior to ceremony. Witnesses must be 18 years or older. If witnesses are not available, we will provide them at no additional cost.
- Civil ceremonies are performed in Spanish.
- A translator can be hired with an additional fee.
- Same sex civil ceremonies may be performed at UNICO 20°87°.
- Additional requirements may apply if either party is divorced.

Symbolic Ceremony Requirements – Performed Monday–Sunday

- The couple is required to arrive at the resort 2 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Symbolic ceremonies can be performed Monday - Sunday.
- Symbolic ceremonies are not legally binding.
- Passport and tourist ID of each in the couple
- Home addresses and occupations of the couple
- Marriage certificate (if applicable)
- It is the responsibility of the couple to get legally married in their home town whether it's pre/post travel.
- Do not send documents by mail.
- Symbolic ceremonies can be performed in either English or Spanish.
- Same sex symbolic ceremonies may be performed at UNICO 20°87°.

Wedding

INFORMATION

Cocktail Party after ceremony

From 10 to 20 guests - \$600 USD

From 21 to 30 guests - \$900 USD

From 31 to 40 guests - \$1,200 USD

From 41 to 50 guests - \$1,500 USD

- 1 hour of cocktail reception, premium open bar and hors d'oeuvres.
- Additional hours are \$20.00 per person.

*Additional costs are associated with table décor, flowers, lighting, entertainment, photography, videography, etc. For details and pricing, please contact your Event Consultant.

Private Wedding Function

- \$60 USD per guest for 2 hours.
- Additional hours are \$25 per guest, per hour.
- Includes standard décor (Tablecloth and napkins).
- Event includes function space, menu and open bar service.
- Buffet and plated dinner services require a minimum of 20 persons.

*Additional costs are associated with table décor, flowers, lighting, entertainment, photography, videography, etc. For details and pricing, please contact your Event Consultant.

**Prices for cocktail party and private functions apply for events above and beyond what is included in our Wedding Group Benefits.

Wedding Pass for Non-UNICO 20°87° Wedding Guests

- 2022: \$157 per Adult
- 2023: \$162 per Adult

*The hotel allows the purchase of Wedding Day Passes for up to a maximum of 20% of the total number of guests attending the wedding. The day passes are only guaranteed on the day of the ceremony. The Wedding Day Passes allow access to the hotel during the ceremony and until the wedding events are done.

Get To Know Us Rate

INFORMATION

A wedding at UNICO 20°87° is one-of-a-kind, filled with personalized details and artful touches inspired by the region. Experience UNICO 20 87 and get an up close and personal look at your wedding hotel. We have 2 options available for you to confirm a room reservation.

Option 1

Discounted rate subject to availability, confirmable up to 60 days prior to travel.

- Room Rate: \$255 USD for single occupancy / \$340 USD for double occupancy in in the leading category.
- Rate is applicable for 2022 travel dates only.
- Rate is available for 1 room, 2 adults up to 4 nights.
- This promotion is subject to space and availability at the time the reservation is requested up to 60 days prior to travel.
- This rate is not available during the couples' wedding stay.
- Room reservation is non-refundable.
- If the couple is a no show to their site inspection, then they will be charged the rate of that current day on property for their stay.

If the couple reaches 25+ rooms or 75+ room nights, they are eligible for a credit of the amount paid towards their wedding proposal. \$10 per person, per night will be deducted from credit for taxes and gratuities.

* To receive the credit all 75+ rooming nights need to be booked through the same source. Site inspection nights cannot be applied towards wedding room reservation. The credit applies for site inspection stays of 3 nights or more. If the couple is a no show to their site inspection, then the credit is not applicable.

Option 2

Best available rate in any room category, confirmable any time prior to travel.

- Room Rate: Best available rate in preferred room category, travel dates and any number of nights.
- Room reservation can be requested any time prior to travel.
- Room reservation is subject to the payment and cancellation policies for FIT individual reservations.

If the couple reaches 25+ rooms or 75+ room nights, they are eligible for a credit on their wedding proposal for \$200 per night for one room for up to 4 nights.

* Room must be booked through AIC Hotel Group's reservations department for the credit to apply. All 75+ rooming nights need to be booked through the same source to receive the credit. The credit applies for site inspection stays of 3 nights or more. If the couple is a no show to their site inspection, then the credit is not applicable.

How to book

- Site inspection appointment needs to be requested on:
<http://form.jotformpro.com/form/33216571761958>
- Site inspections can take place no less than 91 days before the wedding date.
- Room is confirmed once the corresponding hotel confirms the site inspection appointment and receives a confirmation email.
- For any questions or to request room rates, contact: weddingsitevisit@aichotelgroup.com

UNICO 20°87° Honeymoon

EXPERIENCE*



Honeymoon experience is included for couples getting married at UNICO 20°87°. Package inclusions are provided once during stay. Package is subject to change without prior notice.

- Romantic in room breakfast
- Bottle of Sparkling Wine
- Honeymoon room decoration

*In order to receive the UNICO 20°87° Honeymoon Experience, couple must get married at UNICO 20°87°. Package inclusions will be provided during wedding stay. Package is subject to change without prior notice.

Fees & Policies

Payment Policies:

- A \$600 USD non-refundable deposit is required to confirm the wedding date.
- The non-refundable deposit will be applied to the couple's wedding proposal and can be used towards an Experiential Wedding Package or optional services.
- Final payments for all wedding services are due 45 days prior to ceremony.
- There will be a \$500 late fee for any payments made 44 days or less prior to the wedding.

Cancellation Policy:

- For cancellations made 45 days or more prior to the wedding, the deposit is non-refundable. All other payments are refundable.
- For cancellations made 44 days or less prior to the wedding, all payments are non-refundable.

Visa, Mastercard and American Express are accepted. Personal checks are not accepted at the hotel.

ALL PRICES, PACKAGES AND REQUIREMENTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.



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